

## CERTIFICATION STANDARDS & CORE PLUS DEVELOPMENT GUIDE

### CONTRACTING LEVEL III

Type of Assignment	Representative Activities
1 - Operational Contracting	Contracting functions in support of post, camp or stations
2 - Res & Dev	Contracting functions in support of research and development
3 - Sys Acq	Contracting functions in support of systems acquisition, to include all ACAT programs
4 - Logistics and Sustainment	Contracting functions performed by the Defense Logistics Agency or by other offices to sustain weapon systems
5 - Construction/A&E	Contracting functions in support of construction and/or architect and engineering services
6 - Contingency/Combat Ops	Contracting functions performed in a contingency or combat environment
7 - Contract Admin Office	Contracting function is primarily focused on contract administration
8 - Contract Cost/Price Analyst	Contracting function is primarily focused on advanced cost/price analysis
9 - Small Bus Specialist	Contracting function is primarily focused on advising small businesses or on strategies for maximizing use of small businesses
10 - Other	Contracting functions that perform a variety of assignments or are at a headquarters, secretariat, or OSD

### Core Certification Standards (required for DAWIA certification)

Acquisition Training	<b>ACQ 201A</b> Intermediate Systems Acquisition, Part A
Functional Training	<ul style="list-style-type: none"> <li>● <b>CON 360</b> Contracting for Decision Makers (R)</li> <li>● 1 additional course from the Harvard Business Management Modules</li> <li>● Elective Requirement. Select one of the below courses:</li> <li>● <b>ACQ 265</b> Mission-Focused Services Acquisition (R)</li> <li>● <b>ACQ 315</b> Understanding Industry (Business Acumen) (R)</li> <li>● <b>ACQ 370</b> Acquisition Law (R)</li> <li>● <b>CON 232</b> Overhead Management of Defense Contracts (R)</li> <li>● <b>CON 244</b> Construction Contracting (R)</li> <li>● <b>CON 252</b> Fundamentals of Cost Accounting Standards (R)</li> <li>● <b>CON 334</b> Advanced Contingency Contracting Officer's Course (R)</li> <li>● <b>CON 370</b> Advanced Contract Pricing (R)</li> <li>● Through FY15, the below course may be used to meet the</li> <li>● <b>CON 250</b> Fundamentals of Cost Accounting Standards—Part I (R)</li> </ul>
Education	<ul style="list-style-type: none"> <li>● At least 24 semester hours in accounting, law, business, finance, contracts, purchasing, economics, industrial management, marketing, quantitative methods, or organization and management</li> <li>● Baccalaureate degree (Any Field of Study)</li> </ul>
Experience	4 years of contracting experience

### Unique Position Training Standards

Level III Contracting personnel assigned to or devoting at least 50 percent of their time in support of an MDAP/MAIS program ● **ACQ 201B** Intermediate Systems Acquisition, Part B (R)

Core Plus Development Guide (desired training, education, and experience)	Type of Assignment									
	1	2	3	4	5	6	7	8	9	10
<b>Training</b>										
<u>ACQ 201B</u> Intermediate Systems Acquisition, Part B (R)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>ACQ 450</u> Leading in the Acquisition Environment (R)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>ACQ 451</u> Integrated Acquisition for Decision Makers (R)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>ACQ 452</u> Forging Stakeholder Relationships (R)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>ACQ 453</u> Leader as Coach (R)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>CLB 007</u> Cost Analysis	✓	✓	✓	✓	✓	✓	✓	✓		✓
<u>CLB 011</u> Budget Policy			✓							
<u>CLC 023</u> Commercial Item Determination Executive Overview	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>CLL 001</u> Life Cycle Management & Sustainment Metrics			✓	✓						✓
<u>CLV 016</u> Introduction to Earned Value Management			✓		✓		✓			
<u>EVM 101</u> Fundamentals of Earned Value Management			✓				✓			
<b>Education</b>										
Masters degree in business administration or procurement										
<b>Experience</b>										
Four (4) additional years of contracting experience										

**Notes:**

- 1** The Core Certification Standards section lists the training, education, and experience REQUIRED for certification at this level.
- 2** "(R)" following a course title indicates the course is delivered as resident based instruction.
- 5** When preparing your IDP, you and your supervisor should consider the training, education, and experience listed in the Core Plus Development Guide at this and the lower level(s) if not already completed.
- 12** See 10 U.S.C. 1724 exempts DoD GS-1102 series employees and military equivalents serving in the DoD on or before 30 Sep 2000; contracting officers with authority to award in excess of the SAT serving on or before 30 Sep 2000; as well as members of the Contingency Contracting Force from the requirement for a Baccalaureate degree.
- 14** Workforce members assigned to the position(s) identified in the Unique Position Training Standards section should meet the training standard(s) identified within 6 months of assignment.