



DEFENSE ACQUISITION UNIVERSITY

Equivalent Course Listing for Colleges and Universities

Last Update September 4, 2012

This resource is updated within 1 business day of an approval

* The below list of equivalencies are for courses currently being delivered by DAU and/or predecessors courses which are considered acceptable towards meeting current acquisition career field certification requirements.

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| Organization Name | DAU Course Code | Provider Course Code if Applicable | Providers Course Name | Available Online | Approval Period | |
|---|-----------------|------------------------------------|---|------------------|-------------------|-----------------|
| | | | | | Start (mn/day/yr) | End (mn/day/yr) |
| American Graduate University | CON 100 | AM 500 | Shaping Smart Business Arrangements | | 3/30/2006 | INDEF |
| | | AM 600 | Government Contracting Business Arrangements | Yes | 7/15/2010 | INDEF |
| | CON 110 | AM 601 | Federal Government Contracting | Yes | 11/1/2007 | 6/30/2013 |
| | CON 111 | AM 601 | Federal Government Contracting | Yes | 11/1/2007 | 6/30/2013 |
| | CON 112 | AM 601 | Federal Government Contracting | Yes | 11/1/2007 | 6/30/2013 |
| | CON 216 | AM 603 | Government Contract Law | Yes | 10/1/2008 | INDEF |
| Bellevue University | ACQ 101 | BA 474 | Fundamentals of Systems Acquisition Management | Yes | 3/25/2011 | INDEF |
| | CON 100 | BA 380 | Shaping Smart Business Arrangements | Yes | 12/1/2006 | INDEF |
| | CON 120 | BA 384 | Mission Focused Contracting | Yes | 12/1/2006 | 6/30/2013 |
| | CON 215 | BA 482 | Intermediate Contracting for Mission Support | Yes | 6/1/2008 | 6/30/2013 |
| | CON 217 | BA 483 | Cost Analysis and Negotiations Techniques | Yes | 11/29/2010 | 6/30/2013 |
| | CON 218 | BA 484 | Advanced Contracting for Mission Support | Yes | 4/1/2008 | 6/30/2013 |
| | CON 353 | BA 489 | Advanced Business Solutions for Mission Support | Yes | 12/1/2006 | 6/30/2013 |
| | FE 301 | FE 301 | Advanced Facilities Engineering | Yes | 9/4/2012 | INDEF |
| Georgia Institute of Technology | CON 090 | CON 090 | Federal Acquisition Regulation (FAR) Fundamentals | NO | 12/1/2011 | INDEF |
| | CON 090 | CON 090-1 | Contracting Overview of the FAR | NO | 12/1/2011 | INDEF |
| | | CON 090-2 | Contract Planning in the FAR | NO | 12/1/2011 | INDEF |
| | | CON 090-3 | Contract Formation in the FAR | NO | 12/1/2011 | INDEF |
| | | CON 090-4 | Contract Administration in the FAR | NO | 12/1/2011 | INDEF |
| | CON 120 | CON 120 | Mission Focused Contracting | YES | 2/1/2011 | 6/30/2013 |
| | CON 260B | CON 260 | Small Business Program | YES | 9/1/2011 | INDEF |



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| Macon State College | CON 100 | MGMT 4151 | Principles of Contracting | | 5/1/2008 | INDEF |
| | | MGMT 4152 | Contract Evaluation and Award | | 7/1/2008 | INDEF |
| | CON 110 | MGMT 4151 | Principles of Contracting | | 5/1/2008 | 6/30/2013 |
| | | MGMT 4152 | Contract Evaluation and Award | | 7/1/2008 | 6/30/2013 |
| | CON 111 | MGMT 4151 | Principles of Contracting | | 5/1/2008 | 6/30/2013 |
| | | MGMT 4152 | Contract Evaluation and Award | | 7/1/2008 | 6/30/2013 |
| | | MGMT 4153 | Contract Pricing | | 7/1/2008 | 6/30/2013 |
| | CON 112 | MGMT 4151 | Principles of Contracting | | 5/1/2008 | 6/30/2013 |
| | | MGMT 4152 | Contract Evaluation and Award | | 7/1/2008 | 6/30/2013 |
| | CON 120 | MGMT 4151 | Principles of Contracting | | 5/1/2008 | 6/30/2013 |
| | | MGMT 4152 | Contract Evaluation and Award | | 7/1/2008 | 6/30/2013 |
| | | MGMT 4153 | Contract Pricing | | 7/1/2008 | 6/30/2013 |
| | CON 214 | MGMT 4151 | Principles of Contracting | | 5/1/2008 | 6/30/2013 |
| MGMT 4152 | | Contract Evaluation and Award | | 7/1/2008 | 6/30/2013 | |
| CON 215 | MGMT 4151 | Principles of Contracting | | 5/1/2008 | 6/30/2013 | |
| | MGMT 4152 | Contract Evaluation and Award | | 7/1/2008 | 6/30/2013 | |
| | MGMT 4153 | Contract Pricing | | 7/1/2008 | 6/30/2013 | |
| CON 216 | MGMT 4151 | Principles of Contracting | | 5/1/2008 | INDEF | |
| | MGMT 4152 | Contract Evaluation and Award | | 7/1/2008 | INDEF | |
| | MGMT 4153 | Contract Pricing | | 7/1/2008 | INDEF | |
| CON 217 | MGMT 4153 | Contract Pricing | | 7/1/2008 | 6/30/2013 | |
| CON 218 | MGMT 4151 | Principles of Contracting | | 5/1/2008 | 6/30/2013 | |
| | MGMT 4152 | Contract Evaluation and Award | | 7/1/2008 | 6/30/2013 | |
| Mount St. Mary's | CON 090 | BUS 342 | Government Contracting I | NO | 10/2/2012 | INDEF |



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| | | | | | Start (mn/day/yr) | End (mn/day/yr) |
| University | | BUS 343 | Government Contracting II | NO | 10/2/2012 | INDEF |
| Northern Virginia Community College | CON 100 | CON 100 | Shaping Business Arrangements | YES | 8/23/2010 | INDEF |
| | CON 110 | CON 110 | Contract Support Planning | YES | 8/23/2010 | 6/30/2013 |
| | CON 111 | CON 111 | Mission Strategy Execution | YES | 10/10/2010 | 6/30/2013 |
| | CON 112 | CON 112 | Contract Performance Assessment | YES | 8/23/2010 | 6/30/2013 |
| | CON 214 | CON 214 | Business Decisions for Contracting | YES | 3/10/2011 | 6/30/2013 |
| | CON 216 | CON 216 | Legal Considerations in Contracting | YES | 1/10/2011 | INDEF |
| | CON 237 | CON 237 | Simplified Acquisition Procedures | YES | 10/20/2010 | INDEF |
| Sinclair Community College | ACQ 101 | ACQ 101 | Fundamentals of Systems Acquisition Management | YES | 10/1/2010 | INDEF |
| | CON 100 | CON 100 | Shaping Smart Business Arrangements | YES | 4/1/2010 | INDEF |
| | CON 110 | CON 110 | Mission Support Planning | YES | 4/1/2010 | 6/30/2013 |
| | CON 111 | CON 111 | Mission Planning Execution | YES | 4/1/2010 | 6/30/2013 |
| | CON 112 | CON 112 | Mission Performance Assessment | YES | 4/1/2010 | 6/30/2013 |
| | CON 120 | CON 120 | Mission Focused Contracting | YES | 6/1/2010 | 6/30/2013 |
| | LOG 101 | LOG 101 | Acquisition Logistics Fundamentals | YES | 5/1/2011 | INDEF |
| | LOG 102 | LOG 102 | Systems Sustainment Management Fundamentals | YES | 4/1/2010 | INDEF |
| | LOG 103 | LOG 103 | Reliability, Availability, and Maintainability (RAM) | YES | 9/20/2010 | INDEF |
| | SYS 101 | SYS 101 | Fundamentals of Systems Planning, Research, Development, and Engineering | YES | 9/20/2010 | INDEF |
| University of Virginia | CON 100 | PC 401 | Procurement and Contracting (resident or web "W" version) | | 9/7/2006 | INDEF |
| | | PC 402 | Contract Administration | | 9/7/2006 | 11/6/2009 |



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| | | | | | Start (mn/day/yr) | End (mn/day/yr) |
| | | PC 403 | Cost and Price Analysis (resident or web "W" version) | | 9/7/2006 | INDEF |
| | CON 110 | PC 401 | Procurement and Contracting | | 9/7/2006 | 6/30/2013 |
| | CON 110 | PC 401W | Procurement and Contracting | YES | 9/7/2006 | 6/30/2013 |
| | CON 111 | PC 403 | Cost and Price Analysis | | 9/7/2006 | 6/30/2013 |
| | CON 111 | PC 403W | Cost and Price Analysis | YES | 9/7/2006 | 6/30/2013 |
| | CON 112 | PC 402 | Contract Administration | | 9/7/2006 | 11/6/2009 |
| | CON 216 | PC 4040 | Government Contract Law | YES | 1/1/2012 | INDEF |
| | | | | | | |
| University of West Florida | CON 100 | PAD 5855 | Acquisition Management | | 6/30/2005 | 10/31/2008 |
| | CON 100 | PAD 5855 | Acquisition Administration | YES | 6/30/2005 | INDEF |
| | CON 110 | PAD 5855 | Acquisition Management | | 6/30/2005 | 10/31/2008 |
| | CON 110 | PAD 5855 | Acquisition Administration | YES | 6/30/2005 | 6/30/2013 |
| | CON 111 | PAD 5855 | Acquisition Management | | 6/30/2005 | 10/31/2008 |
| | CON 111 | PAD 5855 | Acquisition Administration | YES | 6/30/2005 | 6/30/2013 |
| | CON 112 | PAD 5855 | Acquisition Management | | 6/30/2005 | 10/31/2008 |
| | CON 112 | PAD 5855 | Acquisition Administration | YES | 6/30/2005 | 6/30/2013 |
| | | | | | | |
| Webster University | CON 100 | PROC 5000 | Procurement and Acquisitions Management | YES | 1/1/2008 | INDEF |
| | | PROC 5830 | Pricing | YES | 1/1/2008 | INDEF |
| | | PROC 5840 | Negotiations | YES | 1/1/2008 | INDEF |
| | CON 110 | PROC 5000 | Procurement and Acquisitions Management | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5830 | Pricing | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5860 | Government Contracting | YES | 1/1/2008 | 6/30/2013 |
| | CON 111 | PROC 5000 | Procurement and Acquisitions Management | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5860 | Government Contracting | YES | 1/1/2008 | 6/30/2013 |



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| | | | | | Start (mn/day/yr) | End (mn/day/yr) |
| | | PROC 5890 | Government Procurement Law | YES | 1/1/2008 | 6/30/2013 |
| | CON 112 | PROC 5860 | Government Contracting | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5890 | Government Procurement Law | YES | 1/1/2008 | 6/30/2013 |
| | CON 120 | PROC 5000 | Procurement and Acquisitions Management | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5860 | Government Contracting | YES | 1/1/2008 | 6/30/2013 |
| | CON 214 | PROC 5000 | Procurement and Acquisitions Management | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5860 | Government Contracting | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5890 | Government Procurement Law | YES | 1/1/2008 | 6/30/2013 |
| | CON 215 | PROC 5000 | Procurement and Acquisitions Management | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5830 | Pricing | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5840 | Negotiations | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5860 | Government Contracting | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5870 | Pricing and Contract Integration | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5890 | Government Procurement Law | YES | 1/1/2008 | 6/30/2013 |
| | CON 216 | PROC 5890 | Government Procurement Law | YES | 1/1/2008 | INDEF |
| | CON 217 | PROC 5830 | Pricing | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5860 | Government Contracting | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5870 | Pricing and Contract Integration | YES | 1/1/2008 | 6/30/2013 |
| | CON 218 | PROC 5000 | Procurement and Acquisitions Management | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5830 | Pricing | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5860 | Government Contracting | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5870 | Pricing and Contract Integration | YES | 1/1/2008 | 6/30/2013 |
| | | PROC 5890 | Government Procurement Law | YES | 1/1/2008 | 6/30/2013 |