



DEFENSE ACQUISITION UNIVERSITY

Equivalent Course Listing for Colleges and Universities

Last Update September 21, 2017

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Organization Name	DAU Course Code	Provider Course Code if Applicable	Providers Course Name	Available Online	Approval Period	
					Start (mn/day/yr)	End (mn/day/yr)
American Graduate University	CON 100	AM 500	Shaping Smart Business Arrangements		3/30/2006	INDEF
		AGU 600	Government Contracting Business Arrangements	Yes	7/15/2010	INDEF
	CON 121	AGU 601	Federal Government Contracting	Yes	3/1/2014	INDEF
	CON 124	AGU 601	Federal Government Contracting	Yes	3/1/2014	INDEF
	CON 127	AGU 601	Federal Government Contracting	Yes	3/1/2014	INDEF
	CON 216	AGU 603	Government Contract Law	Yes	10/1/2008	INDEF
Athens State University	ACQ 101	ACM 394	Introduction to Acquisition and Contract Management	Yes	8/19/2013	6/1/2016
	CON 216	ACM 398	Government Contract Law	Yes	3/12/2014	6/1/2016
Bellevue University	ACQ 101	BA 474	Fundamentals of Systems Acquisition Management	Yes	3/25/2011	INDEF
	CON 100	BA 380	Shaping Smart Business Arrangements	Yes	12/1/2006	INDEF
	FE 301	FE 301	Advanced Facilities Engineering	Yes	9/4/2012	12/31/2016
Georgia Institute of Technology	CON 090	CON 090	Federal Acquisition Regulation (FAR) Fundamentals	NO	12/1/2011	INDEF
	CON 090	CON 090-1	Contracting Overview of the FAR	NO	12/1/2011	INDEF
		CON 090-2	Contract Planning in the FAR	NO	12/1/2011	INDEF
		CON 090-3	Contract Formation in the FAR	NO	12/1/2011	INDEF
		CON 090-4	Contract Administration in the FAR	NO	12/1/2011	INDEF
	CON 170	CON 170	Fundamentals of Cost and Price Analysis	NO	10/1/2012	INDEF
	CON 260B	CON 260	Small Business Program	NO	9/1/2011	INDEF
CON 243	CON 243	Architect-Engineer Contracting	NO	2/1/2016	INDEF	
CON 244	CON 244	Construction Contracting	NO	6/1/2015	INDEF	



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	COR 206	COR 206	Contracting Officer's Representatives in a Contingency Environment	NO	8/1/2014	INDEF
	COR 222	COR 222	Contracting Officer's Representative Course	NO	8/1/2014	INDEF
Macon State College	CON 100	MGMT 4151 MGMT 4152	Principles of Contracting Contract Evaluation and Award		5/1/2008 7/1/2008	9/30/2012 9/30/2012
	CON 216	MGMT 4151 MGMT 4152 MGMT 4153	Principles of Contracting Contract Evaluation and Award Contract Pricing		5/1/2008 7/1/2008 7/1/2008	9/30/2012 9/30/2012 9/30/2012
Mount St. Mary's University	CON 090	BUS 342 BUS 343	Government Contracting I Government Contracting II	NO NO	10/2/2012 10/2/2012	INDEF INDEF
	CON 216	MBA 605	Legal Considerations in Contracting	NO	7/1/2013	INDEF
	CON 270	MBA 606	Intermediate Cost and Price Analysis	NO	3/4/2014	INDEF
	CON 280	MBA 607	Source Selection and Administration of Service Contracts	NO	3/1/2013	INDEF
	CON 290	MBA 608	Contract Administration and Negotiation Techniques in a Supply Environment	NO	10/1/2014	INDEF
	CON 360	MBA 609	Contracting for Decision Makers	NO	6/1/2015	INDEF
Northern Virginia Community College	CON 090	CON 104 CON 105	Federal Acquisition Regulation (FAR) Fundamentals I Federal Acquisition Regulation (FAR) Fundamentals II	NO NO	2/20/2013 2/20/2013	INDEF INDEF
	CON 100	CON 100	Shaping Business Arrangements	YES	8/23/2010	INDEF
	CON 121	CON 121	Contract Planning	YES	5/1/2013	INDEF
	CON 124	CON 124	Contract Execution	YES	9/15/2013	INDEF



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Organization Name	DAU Course Code	Provider Course Code if Applicable	Providers Course Name	Available Online	Approval Period	
					Start (mn/day/yr)	End (mn/day/yr)
	CON 127	CON 127	Contract Management	YES	10/1/2014	INDEF
	CON 170	CON 170	Fundamentals of Cost and Price Analysis	NO	1/1/2015	INDEF
	CON 200	CON 200	Business Decisions for Contracting	YES	1/1/2015	INDEF
	CON 216	CON 216	Legal Considerations in Contracting	YES	1/10/2011	INDEF
	CON 237	CON 237	Simplified Acquisition Procedures	YES	10/20/2010	INDEF
	CON 270	CON 270	Intermediate Cost and Price Analysis	NO	1/1/2015	INDEF
Sinclair Community College						
Sinclair Community College	ACQ 101	ACQ 101	Fundamentals of Systems Acquisition Management	YES	10/1/2010	5/7/2015
	CON 100	CON 100	Shaping Smart Business Arrangements	YES	4/1/2010	5/7/2015
	CON 170	CON 170	Fundamentals of Cost and Price Analysis	YES	6/1/2013	11/16/2015
	LOG 101	LOG 101	Acquisition Logistics Fundamentals	YES	5/1/2011	5/7/2015
	LOG 102	LOG 102	Systems Sustainment Management Fundamentals	YES	4/1/2010	5/7/2015
	LOG 103	LOG 103	Reliability, Availability, and Maintainability (RAM)	YES	9/20/2010	5/7/2015
Southwestern College						
Southwestern College	ACQ 203	ACQ 203	Intermediate Systems Acquisition, Part B	NO	3/1/2016	INDEF
	CON 090	CON 090	Federal Acquisition Regulation (FAR) Fundamentals	NO	1/1/2016	INDEF
	CON 170	CON 170	Fundamentals of Cost and Price Analysis	NO	4/1/2016	INDEF
	CON 244	CON 244	Construction Contracting	NO	12/12/2016	INDEF
	CON 290	CON 290	Contract Administration and Negotiation Techniques in a Supply Environment	NO	1/1/2016	INDEF
	CON 360	CON 360	Contracting for Decision Makers	NO	6/1/2016	INDEF



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University of Maryland University College	CON 100	CON X1000	Shaping Smart Business Arrangements	NO	10/22/2013	8/31/2015
	CON 100	ASCM 626	Purchasing and Material Management	YES	9/1/2015	INDEF
	CON 200	CON X1200	Business Decisions for Contracting	NO	11/12/2013	8/31/2015
	CON 200	ASCM 630	Commercial Transactions in a Technological Environment: Law, Management, and Technology	YES	9/1/2015	INDEF
	CON 216	CON X1216	Legal Considerations in Contracting	NO	12/10/2013	8/31/2015
	CON 216	ASCM 627	Legal Aspects of Contracting	YES	9/1/2015	INDEF
University of Virginia	CON 090	FAC 3010	Federal Regulations I	YES	7/20/2015	INDEF
		FAC 3011	Federal Regulations II	YES	7/20/2015	INDEF
		FAC 3012	Federal Regulations III	YES	7/20/2015	INDEF
	CON 100	PC 401	Procurement and Contracting (resident or web "W" version)		9/7/2006	9/30/2015
		PC 402	Contract Administration		9/7/2006	11/6/2009
		PC 403	Cost and Price Analysis (resident or web "W" version)		9/7/2006	9/30/2015
	CON 100	FAC 3020	Contract Management	YES	12/1/2015	INDEF
	CON 121	FAC 3020	Contract Management	YES	12/1/2015	INDEF
	CON 124	FAC 3020	Contract Management	YES	12/1/2015	INDEF
	CON 127	FAC 3020	Contract Management	YES	12/1/2015	INDEF
	CON 170	FAC 3030	Federal Cost and Price Analysis I	YES	7/1/2015	INDEF
	FAC 3031	Federal Cost and Price Analysis II	YES	7/1/2015	INDEF	
CON 216	PC 4040	Government Contract Law	YES	1/1/2012	INDEF	



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University of West Florida	CON 100	PAD 5855	Acquisition Management		6/30/2005	10/31/2008
	CON 100	PAD 5855	Acquisition Administration	YES	6/30/2005	8/9/2013
Webster University	CON 100	PROC 5000	Procurement and Acquisitions Management	YES	1/1/2008	INDEF
		PROC 5830	Pricing	YES	1/1/2008	INDEF
		PROC 5840	Negotiations	YES	1/1/2008	INDEF
	CON 216	PROC 5890	Government Procurement Law	YES	1/1/2008	INDEF