



DEFENSE ACQUISITION UNIVERSITY
BCF 205 – Contractor Finance for Acquisition Managers

090226

*Course Learning/Performance Objectives followed by its
enabling learning objectives on separate lines if specified.*

1	Evaluate inter-relationships that exist between the government contractor and the government customer.
2	Explain the relationships of the business processes used by a firm in its day-to-day operations.
3	Evaluate the impact on a firm of doing business with the Federal Government.
4	Explain the significance of cash flow on a firm and explain the relationship of a company's business strategies to its cash flow.
5	Analyze differences between the commercial and Federal Government market places.
6	Analyze the firm's internal business management and control processes.
7	Evaluate a business case assessing the impact on the firm's financial and operating position.
8	Evaluate the impact of external stakeholders on the firm's strategies and financial condition.