



DEFENSE ACQUISITION UNIVERSITY

ACQ 452 Forging Stakeholder Relationships

110121

Course Learning/Performance Objectives followed by its enabling learning objectives on separate lines if specified.

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| 1 | Assess the key components for building a solid foundation and organizational readiness and identify stakeholder interests, expectations, and requirements to |
| 2 | Given a scenario, develop a stakeholder strategy |
| 3 | Analyze and share your personal stakeholder relationship experience(s) for building trust. |
| 4 | Define/develop methods, metrics, and/or techniques for evaluating and improving stakeholder relationships. |
| 5 | Synthesize and evaluate an action plan for a key stakeholder relationships with Learning Partners |
| 6 | Synthesize, evaluate and prepare an action plan for a key stakeholder relationship. |
| 7 | Synthesize, evaluate, prepare and brief an action plan for a key stakeholder relationships. |